



INVESTORS PRESENTATION





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OUR STORY

70 years by our customers' side

Our journey began in 1955, when ILPRA was founded and introduced the first tray sealer for food packaging. Over the past 70 years, we've become true packaging tailors—listening closely, learning continuously, and crafting the right solutions for production needs across the world.

For us, packaging is a matter of trust.

ILPRA's solid foundation and the ambition driving our work led to a major milestone in 2019: our listing on the Italian Stock Exchange. This step has enabled us to diversify our funding sources, accelerate growth and maintain transparency with both the market and our stakeholders.

1955

**ILPRA
FOUNDATION**

Founded by Gianfranco Maldifassi, ILPRA started with polyethylene film production.

1970

**PACKAGING MACHINE
EXPERTISE**

The company manufactures blister sealers.

1982

**FIRST MAP
PACKAGING MACHINE**

ILPRA introduced the first modified atmosphere sealer, a pioneering technology.

1988

**INTERNATIONAL
MARKETS**

Maurizio Bertocco became CEO in 1977 and led the company towards new international markets, strengthening ILPRA's global presence.
Opening of new branch:
1990 - ILPRA UK

1992

**ILPRA GROUP
FOUNDATION**

ILPRA Group was founded, an union of several companies committed to the development of new technologies in the field of packaging.

1995

NEW BRANCHES

Opening of new branches:
1995 - ILPRA Systems España
2015 - ILPRA Middle East

2019

**ITALIAN STOCK
EXCHANGE**

In the same year ILPRA joined the Italian Stock Exchange to support its growth strategy, it also became part of the Packpact Network — a coalition of leading Italian packaging companies.

2020-2023

**ACQUISITIONS
AND NEW BRANCHES**

Acquisitions:
2019 - Veripack SrL
2019 - Eltec SrL
2019 - I.P.T. SrL
2019 - OOO ILPRA RUS
2020 - UNIMEC SrL (Commercial branch)
2022 - MACS SrL
2023 - IDM Automation SrL
2023 - Pentavac SrL
Opening of new branch:
2023 - ILPRA Saudi Arabia

2024-2025

**ACQUISITIONS
AND NEW BRANCHES**

Opening of new branches:
2024 - ILPRA Korea
2025 - ILPRA France
Acquisitions:
2024 - ILPRA Systems España
2024 - IVAXIA SrL
2024 - Migliorini SrL
2024 - M&A Eltec - IVAXIA in ILPRA
2025 - TI-WRAP SrL

OUR PHILOSOPHY

More Than Machinery

The ILPRA method is both the key and the driving force behind our success. By standing alongside our customers from design to installation — and beyond — we've built a company capable of delivering a truly unique value proposition.

Today, we are consultants, designers, manufacturers, suppliers and supervisors for your packaging project.

OUR MISSION

We support productions around the world on a path of mutual growth, delivering customized packaging solutions that guarantee high-quality products for the market.

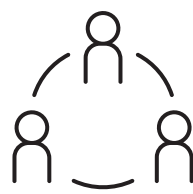
OUR VALUES



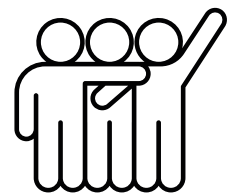
RESPECT



RELIABILITY



COHERENCE



TEAM WORK



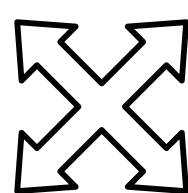
RESPONSIBILITY



INNOVATION



AVAILABILITY



VERSATILITY

OUR COMPANIES

More Than Machinery

ILPRA[®]
PACKAGING SOLUTIONS

ILPRA S.p.A. - Mortara (PV)

PRODUCTION COMPANIES



 Strema S.r.l. - Buttapietra (VR) 85,0 %	 Veripack S.r.l. - Cislago (VA) 80,0 %	 Pentavac S.r.l. - Brescia (BS) 70,0 %	 MIGLIORINI S.r.l. - Vigevano (PV) 51,0 %
 MACS S.r.l. - Bologna (BO) 30,0 %	 IDM Automation S.r.l. - Vigevano (PV) 68,0 %	 TI WRAP S.r.l. - Volpiano (TO) 50,0 %	

COMMERCIAL COMPANIES



 ILPRA Middle East - Dubai 100,0 %	 ILPRA Arabia - Jeddah 100,0 %	 Veripack Solutions India Pvt Ltd - Mumbai 99,446 %	 ILPRA SYSTEMS ESPAÑA - Mataró 99,36 %
 ILPRA UK System Ltd - Swindon 70,84 %	 OOO ILPRA RUS - Mosca 70,0 %	 I.P.T. S.r.l. - S. Vendemmiano 70,0 %	 LLC ILPRA KOREA - Daejeon 60,0 %
 ILPRA FRANCE - Saint Bazuille de Montmel 51,0 %			

OVERVIEW

More Than Machinery

Consolidated expertise in production and sale of machinery for food, non-food and medical packaging products.

20.000
Machinery sold

The Group achieves the majority of its revenue from international sales, driven by the globalization strategy launched in recent years.

6.3
Million in R&D
Investments

70 Years
of experience

With a wide range of machines and customer-centred technological solutions, ILPRA is one of the main players in the reference market.

129
Countries served
in the world

Continuous investments in Research & Development have made it possible to internally develop appropriate technologies and new packaging techniques at the forefront of the sector.
(Data from the three-year period 2022 - 2025)



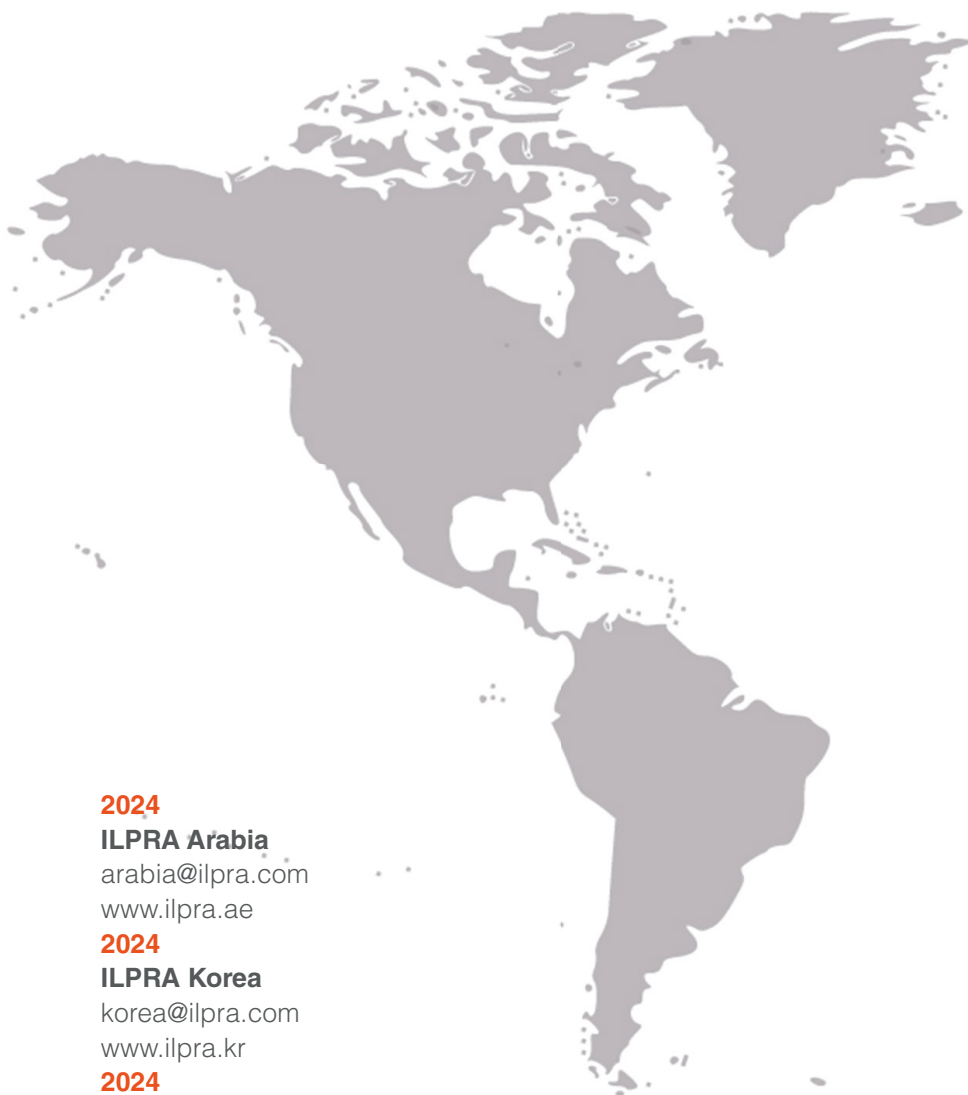
OUR BRANCHES

We get Everywhere!

No customer is ever out of reach. With 9 subsidiaries and a wide network of dealers worldwide, our team and sales network are always by your side.

Thanks to our global presence, we're able to support customers with everything they need from maintenance and training to installation and after-sales service. All of this is designed to make your experience with our machines as smooth and straightforward as possible.

Always by the side of productions.



1990

ILPRA UK

uk@ilpra.com

www.ilpra.co.uk

2011

ILPRA VSI

india@ilpra.com

www.veripack.com

2015

ILPRA Middle East

middleeast@ilpra.com

www.ilpra.ae

2016

ILPRA Russia

russia@ilpra.com

www.ilpra.ru

2024

ILPRA Arabia

arabia@ilpra.com

www.ilpra.ae

2024

ILPRA Korea

korea@ilpra.com

www.ilpra.kr

2024

ILPRA España

espana@ilpra.com

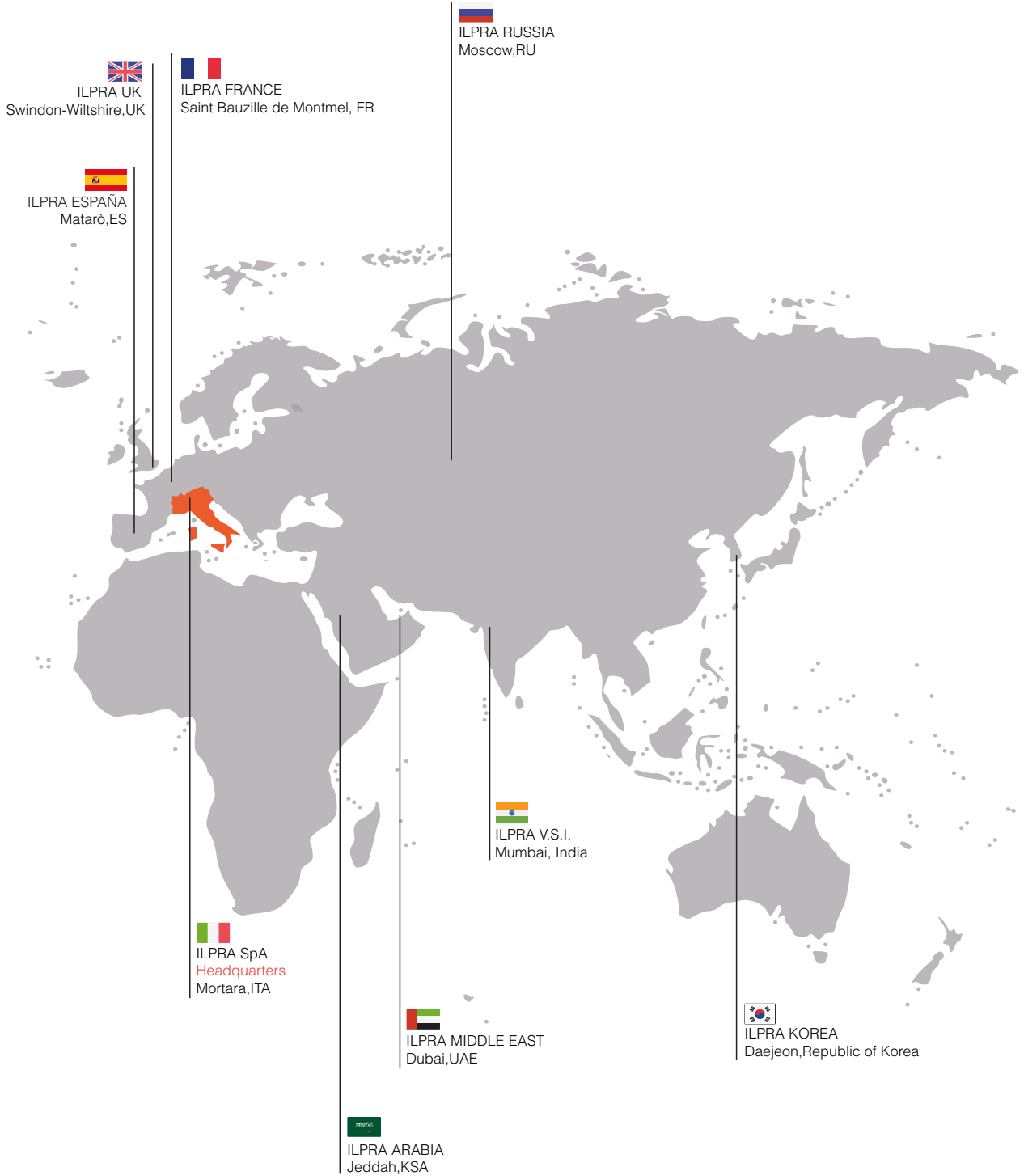
www.ilpra.es

2025

ILPRA France

france@ilpra.com

www.ilpra.fr





 **Borsa Italiana**

 **LPA**  **Borsa Italiana**

FINANCIAL DATA

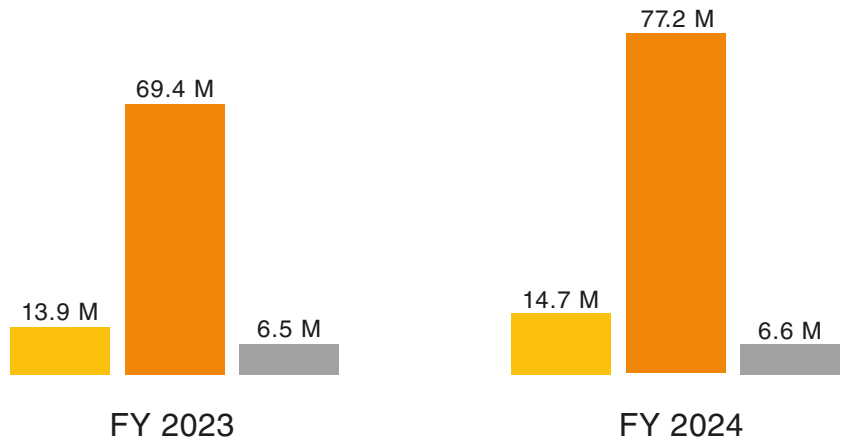
Financial Analysis

Key Indicators (€)

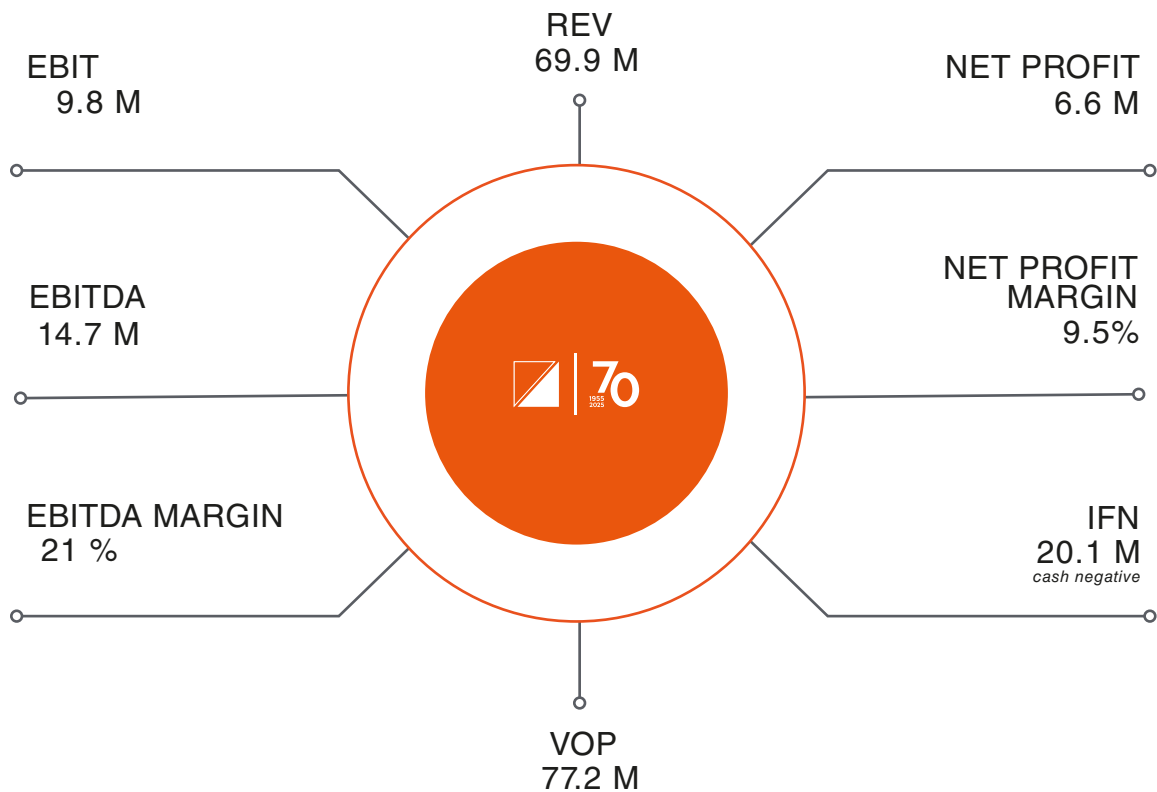
EBITDA

VOP

NET PROFIT



FINANCIAL OVERVIEW





SUSTAINABILITY

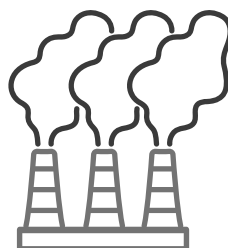
Our Reason to Be

Our production cycle is designed to protect the environment, with no emissions of harmful substances into the air, soil, or water. Across all departments, production and administrative, we actively implement a waste separation policy to ensure responsible disposal and recycling.

The electricity used by the factory located in Mortara (Italy) is generated in a totally green way through the use of photovoltaic panels. This solar energy system generates approximately 446,510 kWh annually, helping ILPRA avoid the release of nearly 136 tons of CO₂ into the atmosphere every year.



70%
GREEN ENERGY
PRODUCED



-136
TONS OF CO₂
PRODUCED

CORPORATE GOVERNANCE

A Common Goal

ILPRA is committed to promoting a culture of sustainability that involves all its employees and the company's production cycle. This commitment is reflected in concrete initiatives, which encourage production and worker well-being, helping to reduce environmental impact and to promote a healthy and sustainable lifestyle.

ILPRA has implemented several initiatives aimed at incentivizing sustainable production and behavior. First, the company introduced rewards linked to the achievement of specific goals, to incentivize in terms of performance and growth all departments of the company.

To promote employee well-being and encourage sustainable practices, ILPRA has created several dedicated indoor spaces, including a gym and a company canteen. These initiatives foster an active, healthy lifestyle while also supporting the consumption of nutritious, locally sourced, and zero-mile food reinforcing our commitment to sustainability in both health and food choices.

ESG ITA GROWTH INDEX

Our Vision for the Future

From SDA Bocconi and CRIF, among the most renowned sources of business information, comes the ESG ITA Growth Index, the first index for the ESG evaluation of SMEs listed on Euronext Growth. This is an essential initiative that aims to raise public awareness of an issue that is already growing rapidly, namely the sustainable ways in which companies operate.

Proper communication of the sustainability path undertaken allows companies to interact effectively with their stakeholders, both direct and indirect. Finally, obtaining a positive ESG rating and communicating it effectively gives companies a solid reputation, improving their ability to attract new partners and customers.

We are deeply proud to be among the top five companies in the ESG Ranking compiled by these prestigious institutions: we thank them, with the promise to improve ourselves continuously.



 **ILPRA**[®]
PACKAGING SOLUTIONS





Our Production Machines for Every Need

ILPRA designs and manufactures packaging machines for food, medical, and cosmetic products. We offer a wide range of solutions, including automatic and semi-automatic tray sealers, filling machines, thermoformers, and form-fill-seal machines. All of our packaging machines are highly customizable, allowing for seamless integration into existing production environments.



FoodPack Tray Sealer

In-Line - Automatic & Semi-Automatic



From small to large-scale production, Foodpack tray sealers are trusted partners, offering a wide range of functions. A variety of optional features ensure easy operation, with operator/machine communication continuously refined and improved over the years. The high level of customization remains one of our key strengths: every project matters because every product is unique.

Fill Seal Pot Filler

Rotary & In-Line



Our filling and sealing machines offer a wide range of cup packaging solutions for liquid, pasty, granular, and products with solids in suspension. With our extensive catalogue of options, we provide technology capable of packaging containers made of any material.



FormPack Thermoformer

Food and Medical Packaging



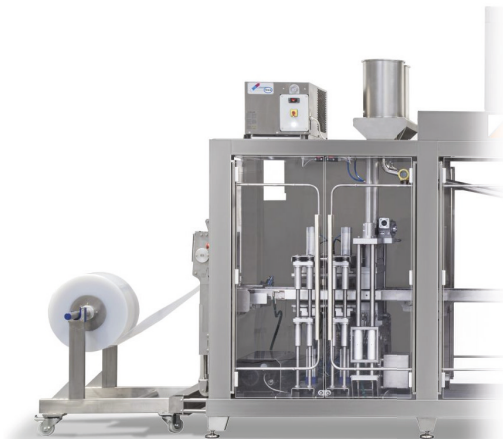
From food to medical applications, the thermoformers in the FormPack line enable packaging with both rigid and flexible films, including cellulose-based options. As with all ILPRA models, they integrate seamlessly with both upstream and downstream machine technologies.

Form Fill Seal

Ultra Clean Processing for High Production



Form Fill Seal machines are highly customizable in terms of format, dosing systems, and cutting configurations. This flexibility enables both individual and multi-pack packaging options. Our solution can thermoform various materials and dose a wide range of products, including yogurt, cheese, and sauces.



Automation - End of Line

Pick &Place - Robotic Island



With the aim of being able to offer complete packaging solutions, ILPRA designs and manufactures end of line packaging systems suitable for palletizing and boxing previously sealed containers such as trays, cups, jars, etc.

Complete Lines

Different needs, only one referent: ILPRA

ILPRA has closely analyzed market changes over the years, gaining a deep understanding of its customers' evolving needs. One key demand has been the desire for a single point of reference for packaging projects. In response, the company has positioned itself as a comprehensive partner, offering "turnkey" packaging lines that provide everything necessary to achieve the desired results.





ILPRA GROUP

360° packaging solutions

Regardless of the industry - whether food, medical, cosmetics, or healthcare - ILPRA Group has the perfect solution. With a wide range of advanced technologies, all packaging needs can be met, offering the solution that has always been dreamed of.



FOOD



NON FOOD



MEDICAL



MAKE UP



PERSONAL CARE



TOTAL PAC

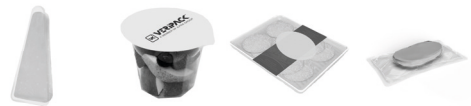
Yogurty
2%





ILPRA GROUP

TOTAL PACKAGING SOLUTIONS



Since 1955, ILPRA has been manufacturing and supplying packaging machines for the food, medical, and cosmetic industries. Global sealing specialists - in trays, in cups, through forming and filling.

Since 1989, VERIPACK has been designing and manufacturing high-quality thermoforming machines for the food and medical packaging industries.



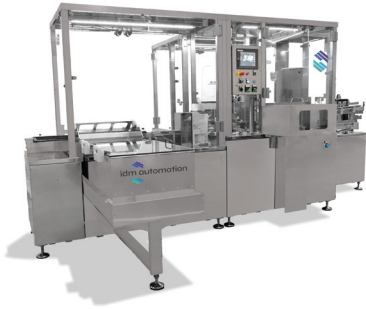
MACS is an Italian company founded in 2016, specializing in flexible packaging solutions such as doypacks, sticks, sachets and wraps.

Pentavac is a well-established Italian company in the packaging sector, designing and manufacturing automatic vertical packaging lines since 1997.



ILPRA GROUP

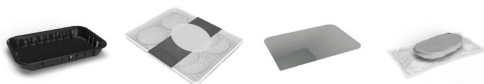
TOTAL PACKAGING SOLUTIONS



IDM Automation specializes in automated filling, assembly, and packaging solutions, with a strong focus on packaging and process automation for the cosmetics industry.



STREMA is an Italian company that designs and manufactures machines for the production and packaging of single-head cotton pads for medical, chemical, and industrial applications.



MIGLIORINI, founded in 1970, has extensive experience in the production of primary food packaging machines. The company specializes in custom solutions that enhance efficiency and drive innovation in the food industry.



The joint venture between ILPRA and TLM, established in 2025, represents a strategic collaboration that combines ILPRA's expertise in tray sealing with TLM's proficiency in flowpack machinery, creating a powerful synergy to deliver advanced and customized packaging solutions.



DISCOVER MORE

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MORE THAN 70 YEARS OF MACHINERY

MADE IN ITALY
SINCE 1955
